

HOUSING AUTHORITY – Silverton Board of Trustees Silverton Town Hall – Tuesday, November 12th, 2024

Call to Order & Roll Call - @ 5:30pm

AUTORIDAD DE VIVIENDA - Junta de fideicomisarios de Silverton Ayuntamiento de Silverton - Martes, 12 de noviembre de 2024

Llamado al orden y pase de lista - - 5:30 pm

ATTENTION: The Town of Silverton Trustee meetings are being conducted in a hybrid virtual/in person. Instructions for public participation in Town Trustee meetings are as follows:

- Zoom Webinar Link: https://us02web.zoom.us/j/88637487127
- By Telephone: Dial 669-900-6833 and enter Webinar ID 886 3748 7127 when prompted.
- YouTube (live and recorded for later viewing, does not support public comment):
 www.youtube.com/channel/UCmJgal9lUXK5TZahHugprpQ

If you would like to make a public comment during a specific Agenda Item, please submit a request to the Director at achase@silverton.co.us

ATENCIÓN: Las reuniones de los fideicomisarios de la ciudad de Silverton se están llevando a cabo de manera híbrida virtual / presencial. Las instrucciones para la participación del público en las reuniones del Síndico Municipal son las siguientes:

- Enlace del webinar de zoom: https://us02web.zoom.us/j/88637487127
- Por teléfono: Marque 669-900-6833 e introduzca el ID del webinar 886 3748 7127 cuando se le solicite.
- Youtube (en vivo y grabado para su posterior visualización, no admite comentarios públicos): www.youtube.com/channel/UCmJgal9lUXK5TZahHugprpQ

Si desea hacer un comentario público durante un punto específico del orden del día, envíe una solicitud al Director en achase@silverton.co.us

MEETING PROTOCOLS: Please turn off cell phones; be respectful and take personal conversations into the lobby. The public is invited to attend all regular meetings and work



sessions of the Board of Trustees. Regular Meeting Closing Public Comment must be related to an agenda item.

PROTOCOLOS DE REUNIÓN: Por favor, apague los teléfonos celulares; sea respetuoso y lleve conversaciones personales al vestíbulo. Se invita al público a asistir a todas las reuniones ordinarias y sesiones de trabajo de la Junta de Síndicos. Reunión Regular Clausura El comentario público debe estar relacionado con un ítem de la agenda.

Silverton Housing Authority @5:30pm

- 1) Approval of agenda.
- 2) Continued Business
 - a. Approval of Anvil Townhome application to DOH Proposition 123 Funding.
- 3) Public Comment comments must be limited to three (3) minutes in duration.

Autoridad de Vivienda de Silverton -5:30pm

- 1. Aprobación de la agenda.
- 2. Continuación del de Negocios
 - a. Aprobación de la Solicitud de Anvil Townhomes para el financiamiento de la Proposición 123 del DOH.
- 3. Comentarios públicos Los comentarios deben limitarse a tres (3) minutos de duración.

AGENDA MEMO



SUBJECT: Anvil Townhomes Project Funding Acquisition

MEETING DATE: 11/12/2024 STAFF CONTACT: Anne Chase

Overview:

The Silverton Housing Authority released an RFP for the Anvil Townhome Development March 12th – April 16th, 2024. The SHA Board awarded the RFP to Tributary Development's predecessor on June 10, 2024, via a predevelopment agreement. SHA renewed the predevelopment agreement on 10.14.2024 to continue working on the financial feasibility of the project.

Staff has identified two funding sources to fill the \$1,164,981 gap: Colorado Division of Housing's Proposition 123 Homeownership Funding, the Colorado Health Foundation, and Town of Silverton Fee Waivers. Staff has been working with Tributary Development to prepare the applications.

Town of Silverton opted-in to Proposition 123 in 2023 by committing to build 10 new units under 100% AMI by end of year 2026. Three units under 100% AMI have been built-to-date through SJDA's Anvil Single Family project. The Townhome project currently is poised to build 8 units at/below 100% AMI, which will bring our new unit count to 11 for our Prop 123 commitment.

Staff has prepared a project overview presentation to share the details of the project with the Board and Public during this meeting to review the purpose behind the project, who it will serve, site plan & planning process, and budget.

The SHA Board must formally support the DOH funding application via resolution.

Pending approval, Staff intends to submit the application on December 2nd.

The current unit mix, subject to change, is:

Unit Type	AMI Restriction	Number of Units
2 Bed 2 Bath	80%	3
2 Bed 2 Bath	100%	3
3 Bed 2 Bath	100%	2
3 Bed 2 Bath (+ garage)	140%	1

Motion or Direction:

Motion to adopt Resolution 2024-03 to apply for the Colorado Department of Local Affairs / Division of Housing for the funding of the Anvil Townhome Project.



RESOLUTION NO. 2024-03

A RESOLUTION OF THE HOUSING AUTHORITY OF THE TOWN OF SILVERTON TO APPLY FOR COLORADO DEPARTMENT OF LOCAL AFFAIRS / DIVISION OF HOUSING FOR FUNDING OF THE ANVIL TOWNHOME PROJECT

WHEREAS, the Silverton Housing Authority, in the County of San Juan and the State of Colorado is a municipal housing authority duly organized and existing under the laws of the State of Colorado; and

WHEREAS, the Silverton Housing Authority is pursuing the Anvil Townhome Project to increase the supply of quality, affordable housing homeownership units; and

WHEREAS, there is a need for financial subsidies to decrease the price of construction of units to be affordable for the intended income levels of the development due to the limitations of the Silverton Housing Authority budget; and

WHEREAS, the Silverton Housing Authority is an eligible entity to apply for the Colorado Department of Local Affairs Division of Housing's funding opportunities; and

WHEREAS, the Town of Silverton opted into Proposition 123 in 2023 and committed to build ten new affordable housing units at and below 100% AMI by the end of the year of 2026; and

WHEREAS, the Anvil Townhome Project will fulfill the Town of Silverton's Proposition 123 commitment if completed by the Proposition 123 deadline; and

WHEREAS, the Silverton Housing Authority submitted a Letter of Intent to Apply to the Colorado Department of Local Affairs Division of Housing on October 15, 2024;

NOW THEREFORE, BE IT HEREBY RESOLVED BY THE SILVERTON HOUSING AUTHORITY BOARD OF DIRECTORS THAT:

Section 1: The Board of the Silverton Housing Authority does hereby approve an application to the Colorado Department of Local Affairs Division of Housing for the Anvil Townhome Project in the upcoming December 2nd, 2024 Proposition 123 application cycle.

rado.
SILVERTON HOUSING AUTHORITY
Dayna Kranker, Mayor (SHA Chair)

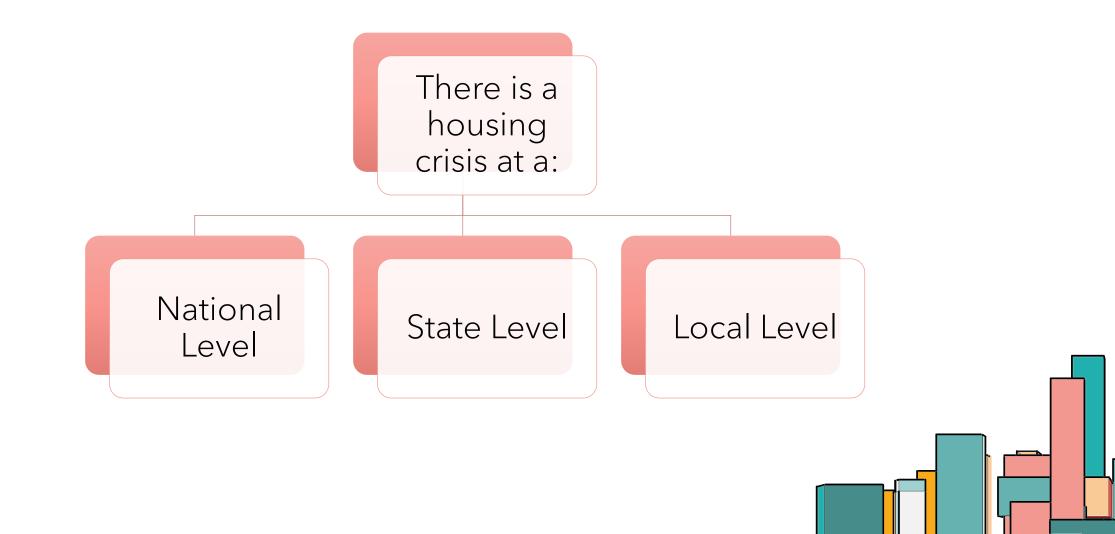
ANVIL TOWNHOMES PROJECT OVERVIEW

Silverton Housing Authority

Escanear QR para español:







There is a housing crisis at a:



Nation-wide housing shortage of ~4 million housing units.

Why?

- Housing supply is not growing proportionally to demand.
- Entry level homes in overall construction has declined from 40% in early 1980s to 7% in 2019.
- 2020 Covid-19 Pandemic increase housing shortage from
 2.5 million in 2018 to 3.8 million in 2020.
- Millennials are now the largest demographic in the U.S. and are at peak first-time homebuying age.

Source: Freddie Mac, 2021.

There is a housing crisis at a:



- Population:
 - Colorado's fastest growing age group is 65+, who have stayed and aged in place.
 - When this group was younger, there was more movement in the housing market, because they moved more.
 - Aged out of workforce, need to house new workforce.
- Supply has not kept up with demand. 54,190 housing units are needed across the state (as of 2021).

Source: Colorado State Demographer, 2023



There is a housing crisis at a: Local Level



There is a housing crisis at a:

Local Level



Figure 18.

When you think about affordable housing challenges in your community, what concerns you the most?

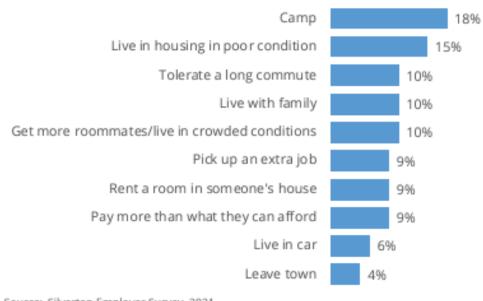
Housing Challenges	# and	% of Responses	
Limited rental housing	18	82%	
Lack of starter homes/difficult to attain homeownership	15	68%	
No affordable housing near areas of employment	15	68%	
Lack of housing requires residents to cut back on other household necessities	13	59%	
Limited housing for seniors to downsize and age in place	12	55%	
Lack of reliable public transportation to move workers between housing and employment	12	55%	
Lack of accessible housing stock for frail elderly/people with disabilities	11	50%	
Limits economic growth	9	41%	
Cannot attract or retain workforce	7	7 32%	
Cannot attract or retain families	5	23%	

Note: n=100, numbers do not add to 100 due to multiple responses allowed.

Source: Southwest Colorado Housing Survey 2021 and Root Policy Research.

There is a housing crisis at a: Local Level

Figure 6. What are the most common ways your employees adjust when they cannot find housing to meet their affordability needs and/or preferences?



Source: Silverton Employer Survey, 2021.

TURNING THE WHY INTO THE HOW.



Proposition 123 - State of Colorado's most comprehensive housing legislation - setting aside ~ \$300 Million a year.

2023

Pursuing Prop 123 funding to build new affordable units to meet our community needs and fulfill our Prop 123 commitment.

2024

2023

Town of Silverton Opts Into Prop 123 to access this funding. Town committed to building 10 new affordable units by the end of 2026. 3 have been built to date.





WE NEED TO: EXPAND HOUSING CHOICES, OPPORTUNITIES AND AFFORDABILITY FOR OUR COMMUNITY

We want to ensure that we provide housing choices that are affordable to our people: the elderly, young, families, our workforce, the Hispanic community.

- Compass Master Plan 2022

HOW DO WE DO THIS IN A WAY THAT ALIGNS WITH THE COMMUNITY?

Anvil is a vibrant community of locals that **value**:

- Affordability.
- Individuality and Community.
- Outdoor Access.
- Open Space.
- Safety.
- Respect.

And have concerns about:

- Unfinished development.
- Dust.
- Snow Routes.
- Traffic Safety.
- Parking.
- Lack of greenery.



WHERE?

Lots 15, 16, 17 in Anvil. Donated to the Housing Authority by San Juan County.





WHO? WHO IS THIS PROJECT SERVING?

>80% AMI

1 – 2 person household: \$54,800 - \$60,320 >100% AMI

1 – 2 person household: \$66,000 - \$75,400 >140% AMI

1 – 2 person household: \$92,000 - \$105,560

Sale Price: \$239K - \$281K 2 bedroom Sale Price: \$304K - \$400K 2 - 3 bedroom Sale Price: \$506K - \$550K 3 bedroom

WHO? WHO IS MAKING IT HAPPEN?

SHA developed a strategic partnership with an experienced developer to leverage our understanding of local needs with expertise in affordable housing development.



Project Owner



Developer



Construction / Manufacturer

WHO?

It takes a team of support.



Project Owner







The Colorado Health Foundation™



Developer









Construction / Manufacturer



WHO? TRIBUTARY DEVELOPMENT

Tributary Development was founded to design, finance, and oversee the construction of attainable housing in Colorado mountain towns. We leverage innovative building techniques (like modular construction) and local knowledge / relationships to build high-quality homes at competitive price points.



Relevant Experience:

- Buena Vista: 60 Multi Family Units + Childcare Facility, 80-120%, Public / Private.
- Buena Vista: 110+ Single Family / Townhome units.
- Gunnison County: 18 Single family, 32 Multifamily, 80-120%, Public / Private



THE WHAT.

*2022 Conceptual Design



UNIT MIX

Unit Type	Quantity
Fourplex	2
Single Family Home	1

AMI Level	2 Bedroom	3 Bedroom
≤ 80%	3	0
≤ 100%	3	2
≤ 140%	0	1



SITE PLAN





Waterview Homes, Ouray - Rural Homes









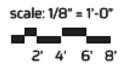




Level 2 - 16' Unit

Level 1 - 16' Unit

ANTERO 16'



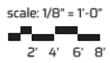




Level 2 - 16' Unit

Level 1 - 16' Unit

SHAVANO 16'

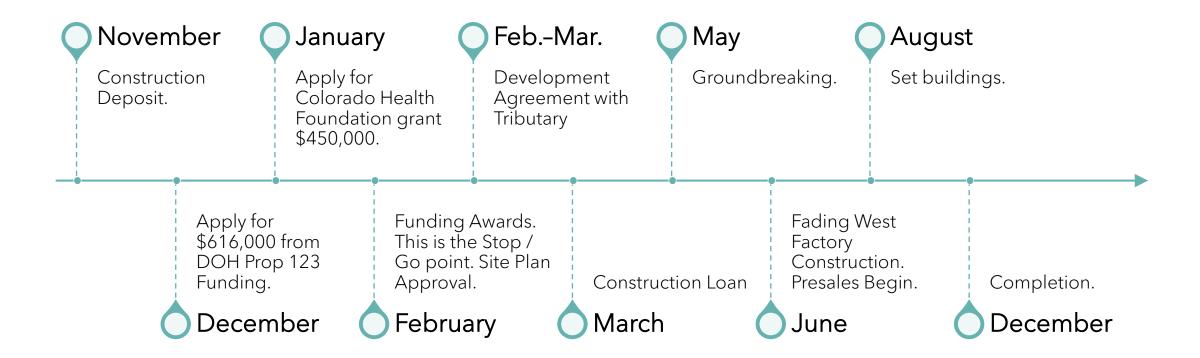




THE BUDGET

		Project Source	s & Uses Budget		
	PROJECT SOURCES			PROJECT USES	
	Amount	Detail	Uses	Amount	Notes
Sale Proceeds	\$2,840,800	/	Acquisition Costs	\$300,000	
DOH Grant	\$616,000	Prop 123	Site Improvements	\$100,000	
Grant	\$450,000	Colorado Health Foundation	Construction	\$3,108,488	
San Juan County - Land Cont	\$300,000	San Juan County	Professional Fees	\$55,000	
Town of Silverton - Fee Waiv	\$156,934	Town of Silverton	Construction Finance	\$278,034	
San Miguel Power Associatio	\$9,000	Heat Pump Rebate	Soft Costs	\$200,746	
			Developer Fee / Profit	\$210,000	
			Reserves	\$46,966	
			Seller Closing Costs	\$73,500	
TOTAL SOURCES	\$4,372,734		TOTAL USES	\$4,372,734	
			Developer Profit in a	addition to Developer Fee	\$0
			Possible additional sa	ales revenue	\$496,273

TIMELINE



ANVIL **TOWNHOMES**

INCREASING HOUSING CHOICES AND AFFORDABILITY IN OUR COMMUNITY.















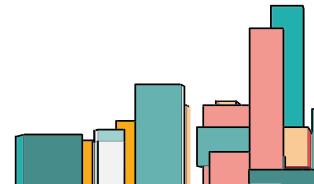








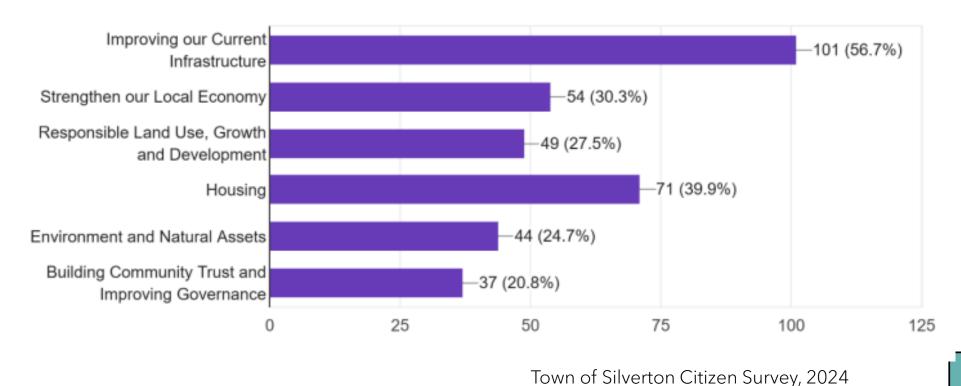
ADDITIONAL INFO SLIDES



COMMUNITY PRIORITIES: 2024

Which two strategies in the Silverton Compass Master Plan do you think the town should prioritize over the next four years?

178 responses



MARKET STUDY

Demand for Ownership Units

	80.1 to 100%	100.1 to 120%	120.1 to 150%
Max Income - Up to 2 person HH	\$75,400	\$90,480	\$113,100
*Max purchase price 2 person HH	\$238,600	\$286,300	\$357,900
Current Renter Households	19	19	5
Owners would move (20%)	5	6	8
Unfilled Jobs	2	2	2
Total Eligible Households	26	27	15
Capture Rate-Low	15%	15%	15%
# of potential units	4	4	2
Capture Rate-Mid	20%	20%	20%
# of potential units	5	5	3
Capture Rate - Aggressive	25%	25%	25%
# of potential units	6	7	4

MARKET STUDY

Market Insights Supporting a Higher Capture Rate:

- Given the severe affordability gaps and the pressing demand for larger rental units, increasing
 the capture rate could be an effective strategy. A higher capture rate would aim to better meet
 the housing needs of the local workforce by accelerating the development of affordable units.
- The persistent difficulty in filling jobs due to housing shortages further justifies a more
 aggressive approach. By targeting a higher percentage of the eligible population, the market
 could more effectively address the existing gaps and improve the overall quality of life for
 workers, making it easier for local employers to attract and retain talent.



HOMEOWNERSHIP INTEREST

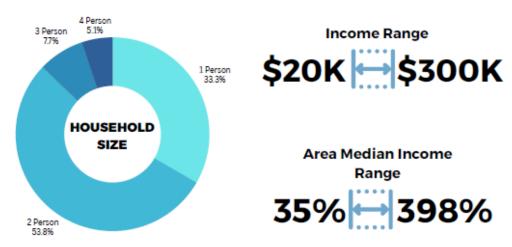




SILVERTON HOMEOWNERSHIP INTEREST SURVEY RESULTS

40 RESPONSES

The purpose of this survey was to gauge the demand for homeownership in Silverton at various income levels. This data can be used to inform future developments by the Silverton Housing Authority



The majority of responses were from 2person households. The largest household size was 4-person.

Page 1 (

DOH Budget Spreadsheet Homeownership - Anvil Townhomes

Anvil Townhomes Preliminary Development Budget

Housing Development & Preservation - Staff Analysis

Project Name: Anvil Walsh Townhomes Silverton

Applicant: Housing Authority San Juan

County:



Homeownership Project Assessment

Criteria	Project Data	DOH Range
Development Cost		
Cost/Sq. Ft.	\$421.50 /Sq. Ft.	Up to \$505
Hard Cost/Sq. Ft.	\$317.90 /Sq. Ft.	Up to \$330
Soft Cost/Sq. Ft.	\$79.84 /Sq. Ft.	Up to \$130
Land Cost/Sq. Ft.	\$29.69 /Sq. Ft.	Up to \$45
Cost/Unit	\$473,205 /Unit	Up to \$505,000
Hard Cost/Unit	\$356,900 /Unit	Up to \$330,000
Soft Cost/Unit	\$89,638 /Unit	Up to \$130,000
Land Cost/Unit	\$33,333 /Unit	Up to \$45,000
Developer Fee as % of total allowable costs	5.58%	
Financial Commitments		
DOH Subsidy per Unit	\$77,000 /Unit	Urban: Up to \$50,000 Rural: Up to \$55,000
DOH funds as % of total budget:	14.3%	
Other Criteria		
Average Affordability (% AMI)	84.95%	
Average Sales Price of Homes	\$370,786	
Sales Price Affordable to target AMI	\$315,644	



Housing Development & Preservation Application Spreadsheet

Development Budget

Cost/Sq Ft

29.69

0.00

29.69

2 47

7.42

0.00

9.90

230.39

0.00

15.75

6.30

15.75

23.018

13 445

0.00

3.38 0.00

1.98

1.48 0.99

0.99

0.00

0.00

0.00

0.00

5.44

2 97

6.24 2.77

10.20

1.98

0.99

0.00

0.49

1.88

0.00

0.00

1.34 0.00

0.00

1.34

1.09

5.73

0.99

0.49

0.35

0.25

0.68

0.15

0.00

0.00

0.00

0.00

0.00

0.00

14.18

20.78

0.00

0.00

0.00

0.00

4.65

0.00

0.00

4.65

421.50

4.45 8.16%

27.52

308.01

Total Cost | Cost/Unit |

33,333

33 333

2.778

8,333

11,111

258,646

17,680

7,072

17,680

25.833

15,083

3,795

2,222

1,667

1,111

1,111

0

0

0

n

6,111

3.333

7,000

3,111

11,448

2.222

1,111

0

556

0

2,111

30,893

1,500

0

0

1.500

1,220

6,435

1,111

556

389

278

761

167

0

n

0

n

n

0

0

0

0

n

5,218

5.218

5,000

15,916

23,333

23,333

n

0

\$300,000

\$300,000

\$25,000

\$75,000

\$100,000

\$2,327,812

\$159,120

\$63,648

\$159,120

\$232,500

\$135,750

\$34,151

\$20,000

\$15,000

\$10,000

\$10,000

\$55,000

\$30,000

\$63,000

\$28,000

\$103,034

\$20,000

\$10,000

\$5,000

\$19,000

\$278,034

\$13,500

\$60,000

\$73,500

\$10,981

\$57,915

\$10,000

\$5,000

\$3,500

\$2,500

\$6,850

\$1,500

\$0

\$0

\$0 \$0

\$0

\$0

\$0

\$0

\$45,000

\$143,246

\$210,000

\$210,000

\$46,966

\$46.966

\$0

\$0

\$4,318,847 473,205

\$0

\$0

\$0

\$0

\$0

\$0

\$0

\$0

\$3,112,101 345,789

Project Name: Anvil Walsh Townhomes Silverton Housing Authority Applicant:

County: San Juan

ACQUISITION COSTS

Existing Structures*

SITE IMPROVEMENTS* On-Site Infrastructure

Off-Site Infrastructure

General Requirements

Contractor Overhead

Building Permit Fees

PROFESSIONAL FEES Architect Fees

Real Estate Attorney Fees

Construction Accounting

CONSTRUCTION FINANCE

Construction Loan Orig. Fee

Taxes During Construction

Insp. Fees (3rd party/Bank)

Construction Lender Legal Fees

Construction Interest

Title and Recording

Power/Telecom Fees

SELLER CLOSING COSTS

Interest Rate Buy Down

Other (Specify)

Seller Concessions

Closing Costs

Other (Specify)

SUBTOTAL

SOFT COSTS Tap Fees (Water/Sewer)

Impact Fees

Material Testing

Appraisals Market Study

Marketing

SUBTOTAL

Developer's Fee

Consultants

RESERVES Operating Reserve

Debt Service Reserve

Capitalized Reserves

TOTAL DEVELOPMENT EXPENSES

Other (Specify)
SUBTOTAL

SUBTOTAL

Green Planning and Design Fees

Construction Management Fees

Construction Insurance (H&L, Builder's Risk)

Construction Performance & Payment Bonds

Sales Expenses (realtor fees, title fees, etc.)

Other Studies (traffic, wetlands, etc.)

Geotechnical/Soils Testing

Capital Needs Assessment

Temporary Relocation

Permanent Relocation

Soft Cost Contingency Other (Specify)

DEVELOPER FEE / PROFIT

Environmental Studies (Phase 1, Phase 2, Lead, Asbestos,

Green Certification Fees (LEED Certification, etc.)

Third Party Development Management/Owner's Rep

SUBTOTAL (i.e. - maximum developer fee)

Other (Specify)

Engineering Fees

Other (Specify)

SUBTOTAL

SUBTOTAL

Surveys

Contractor Construction Contingency

Owner Hard Cost Contingency

Contractor Profit

FF&F

Land

SUBTOTAL

Demolition

SUBTOTAL

CONSTRUCTION* New Construction

Rehabilitation

Spreadsheet Version 1.5

Livable Square Footage	9,792
Non Living Square Footage Total Project Square Feet Number of Units	312
Total Project Square Feet	10,104
Number of Units	9

% of Non-living	SF 3	.1%

.77%	% of construction
12%	% of construction

Construction budget OR Acquisition budget if applicable

<< This section is new.

	per unit	per SF	
Hard Costs	\$ 356,900 \$	317.90	75.4%
Soft Costs	\$ 89,638 \$	79.84	18.9%
Land Costs	\$ 33,333 \$	29.69	7.0%

20.78 5.58% % of Total (less Dev. Fee, Res., & Acq)

*costs included in hard cost evaluation.

Housing Development & Preservation - Staff Analysis

Project Name: Anvil Walsh Townhomes

Applicant: Silverton Housing Authority

County: San Juan

Number of Units	9
DOH Grant/Unit	\$ 77,000
Per Unit Cost	\$473,205



	PROJECT SOURCES		PROJECT USES				
	Amount	Detail	Uses	Amount	Notes		
Sale Proceeds	\$2,840,800		Acquisition Costs	\$300,000			
DOH Grant	\$616,000		Site Improvements	\$100,000			
Grant	\$450,000	Colorado Health Foundation	Construction	\$3,112,101			
San Juan County - Land Cont	r \$300,000	San Juan County	Professional Fees	\$55,000			
Town of Silverton - Fee Wai	\$103,047	Town of Silverton	Construction Finance	\$278,034			
			Soft Costs	\$143,246			
			Developer Fee / Profit	\$210,000			
San Miguel Power	\$9,000		Reserves	\$46,966			
Association			Seller Closing Costs	\$73,500			
TOTAL SOURCES	\$4,318,847	-	TOTAL USES	\$4,318,847			
Developer Profit in addition to Developer Fee					\$(
			Possible additional sales	\$496,273			

Construction Sources & Uses Budget									
	CONSTRUCTION SOURCES		CONSTRUCTION USES						
Source	Amount	Detail	Uses	Amount	Notes				
Total Construction Debt	\$2,840,800		Total Construction Cost	\$4,318,847					
DOH Grant	\$616,000								
Colorado Health Foundation	\$450,000								
San Miguel Power Association	\$9,000								
TOTAL SOURCES	\$3,915,800		TOTAL USES	\$4,318,847					
Additional Construction source	ces needed;	\$403,047							

Housing Development & Preservation Application

Project Name: Anvil Walsh Townhomes Applicant:

Silverton Housing Authority

County: San Juan

For Sale Affordability

Buyer Financing Assumptions					
Interest Rate:	6.50%				
Term (years):	30				
Down Payment:	3.50%				
Loan-to-Value	96 50%				



*based on 1.5 person / bedroom

SALES PRICE DETERMINA	ATION										A	ffordability	
Type of Unit (Bed/Bath)	Income Level (% AMI)	# of units	Unit Size (Sq. Ft.)	35% of Gross Income (by county)	Homeowners Insurance	Taxes	Private Mortgage Insurance	НОА	Other Fees	Max Affordable Sale Price/Unit	STATE OF THE PROPERTY.	AMI based on target price	Total Sales per Unit Type
2 Bed 2 Bath	80%	3	1024	\$1,978.67	\$80	\$50	\$130			\$ 281,774	\$239,148	69.49%	\$717,444
2 Bed 2 Bath	100%	3	1024	\$2,473.33	\$85	\$55	\$150			\$ 357,955	\$304,764	86.88%	\$914,292
3 Bed 2 Bath	100%	2	1216	\$2,858.33	\$100	\$70	\$170			\$ 412,878	\$351,395	86.88%	\$702,789
3 Bed 2 Bath	140%	1	1216	\$4,001.67	\$110	\$80	\$200			\$ 592,129	\$506,275	121.68%	\$506,275
	Total units:	9						Max Sa	le Proceeds	\$3,337,073		Total Target Sales:	\$2,840,800
Tot	al living sq ft:	9,792											
Avg. Afforda	ability (% AMI):	85.0%					Avg. Max	Affordable	Sales Price	\$370,786		Avg. Target Sales Price	\$315,644
Units at or Bel	ow 100% AMI :	8	<based on<="" td=""><td>target price</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></based>	target price									
Max Affordability per Fu	inding Source	100											